



Experienced Installer Lauds New Boiler's Engineering

RIGBY, ID – For Justin Johnson, owner/operator of Sprinter Heating & Hydronics, LLC, based in Rigby, Idaho, finding a hydronic heating appliance that is reliable, efficient, and easy to install/operate is a critical aspect to ensuring the confidence of his customers and the success of his business. Since starting his company in 2001, Johnson has built a strong reputation in the western states for installing quality hydronic heating systems in both commercial and residential settings.

Over the course of the last year, Johnson and his company began installing the new Ray™ boiler, developed by Mestek, Inc., a leader in commercial and residential HVAC technologies, based in Westfield, Massachusetts. Ray is the first-ever high-efficiency, low water content, fully condensing cast iron boiler, delivering 40,000 to 199,000 Btuhs at 92.7% AFUE.

It is these unique features and benefits that have made Johnson a believer.

“I guess you could say I’m kind of a stubborn guy,” he laughed. “When I find a product that really works, I stick with it. Once I started installing the Ray boiler and saw the benefits that it provided my customers, I changed over from what I was previously using to this particular product.”

The reasoning behind his shift in product is simple: “At its most basic, Ray gives you the 100-year proven durability of cast iron combined with all the benefits provided by a condensing boiler – the efficiency ratings out of the product are excellent,” he explained. “You get a lot of power for its size, without having to take up much space.”

To date, Johnson and his team have installed Ray in a variety of settings, including multiple large commercial applications, as well as several 5,000-square-foot residential homes.

Johnson explains that some of the additional benefits that Ray's cast iron condensing construction brings to his customers include the fact that the unit doesn't require any primary or secondary piping, saving time and money during installation; its high thermal mass, which makes it perfect for radiant systems; and its trouble-free operation regardless of glycol type and water pH.

He also points out that Ray's proprietary SmartCycle™ control learns how a household or building uses heat and adjusts to the most energy-efficient operation. In addition, Ray offers easy setup: configuring Ray for natural gas or propane simply involves turning a screw. No conversion kit or field adjustment is required – even for altitude.

“Ray's extremely user-friendly SmartCycle control interface eliminates the need for third party controls and can easily be hooked up to any outside reset controls,” said Johnson. “The interface provides limitless options, which makes installation, operation, and serviceability easy and efficient.”

To date, Johnson and his team have installed approximately 15 Ray boilers and expect to have completed installation of 50 to 70 more by year-end. “I've been extremely impressed with the performance, durability, and easy installation and serviceability that Ray offers,” he said. “The technology and design behind the product just makes sense.”

To learn more about Ray, please visit www.KnowSomethingMore.com.